

Facility Operations Update

December 9, 2021



Operations & Park Update

- ❑ Few corporate events since last meeting
 - ❑ Strong interest for events in Spring 2022
- ❑ Increasing park attendance numbers
 - ❑ Good weather days routinely attracting 200 to park
- ❑ Wayfinding efforts continue
 - ❑ Placed order for new display cases to be located throughout the bus deck, to house new transit information maps developed collaboratively with Wayfinding Working Group



Holiday Events Update

❑ November 30th Holiday Lighting Ceremony – well attended!

❑ Winterfest December 17-December 19

- ❑ Activities for the entire family
- ❑ Food & Beverage pop-ups
- ❑ Entertainment/Movie Night



Update on Local Economic Conditions

Source: City & County of
San Francisco, Office of the
Controller, Office of
Economic Analysis

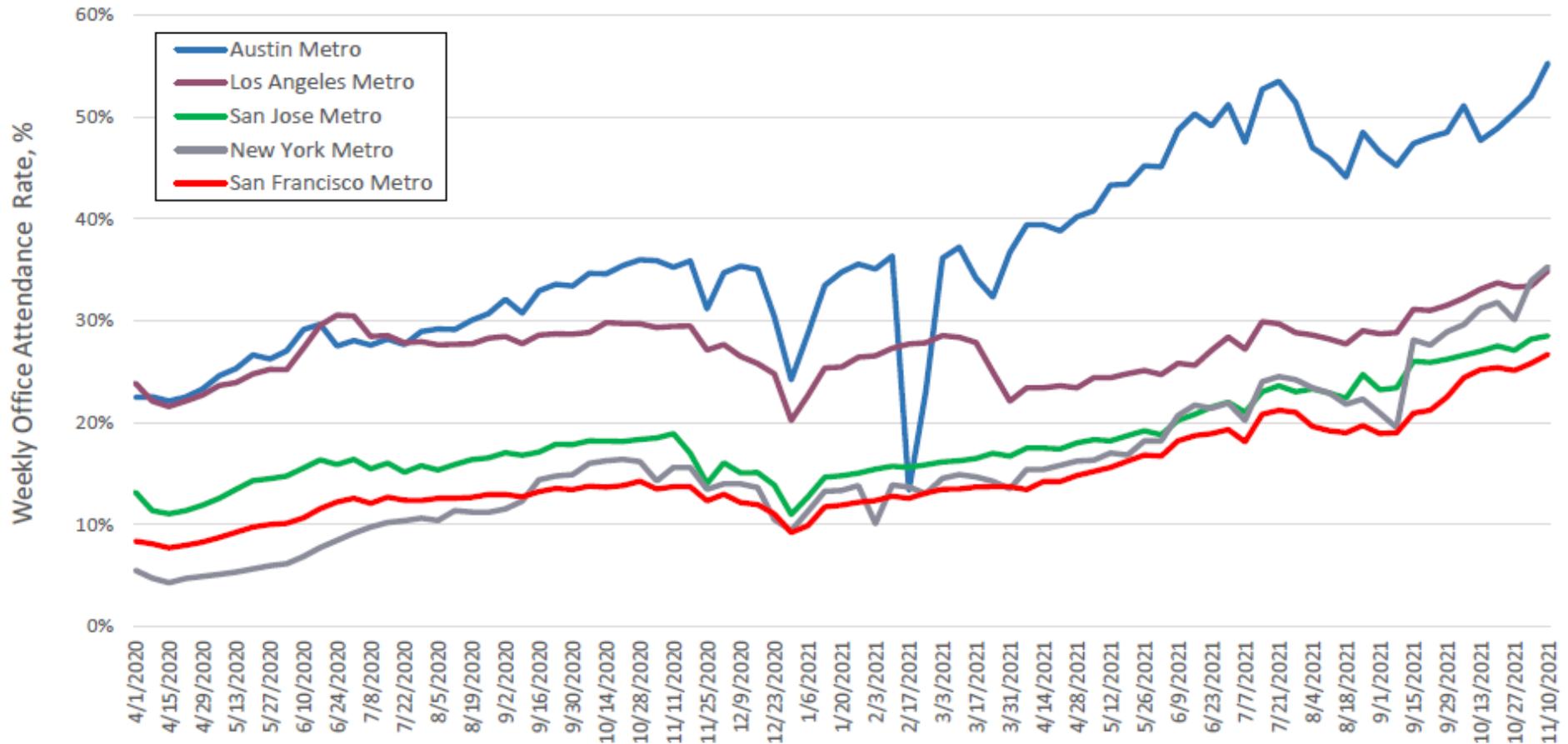
Special Thanks to:
Asim Khan, Ph.D., Senior
Economist
Ted Egan, Ph.D., Chief
Economist



TRANSBAY JOINT POWERS AUTHORITY



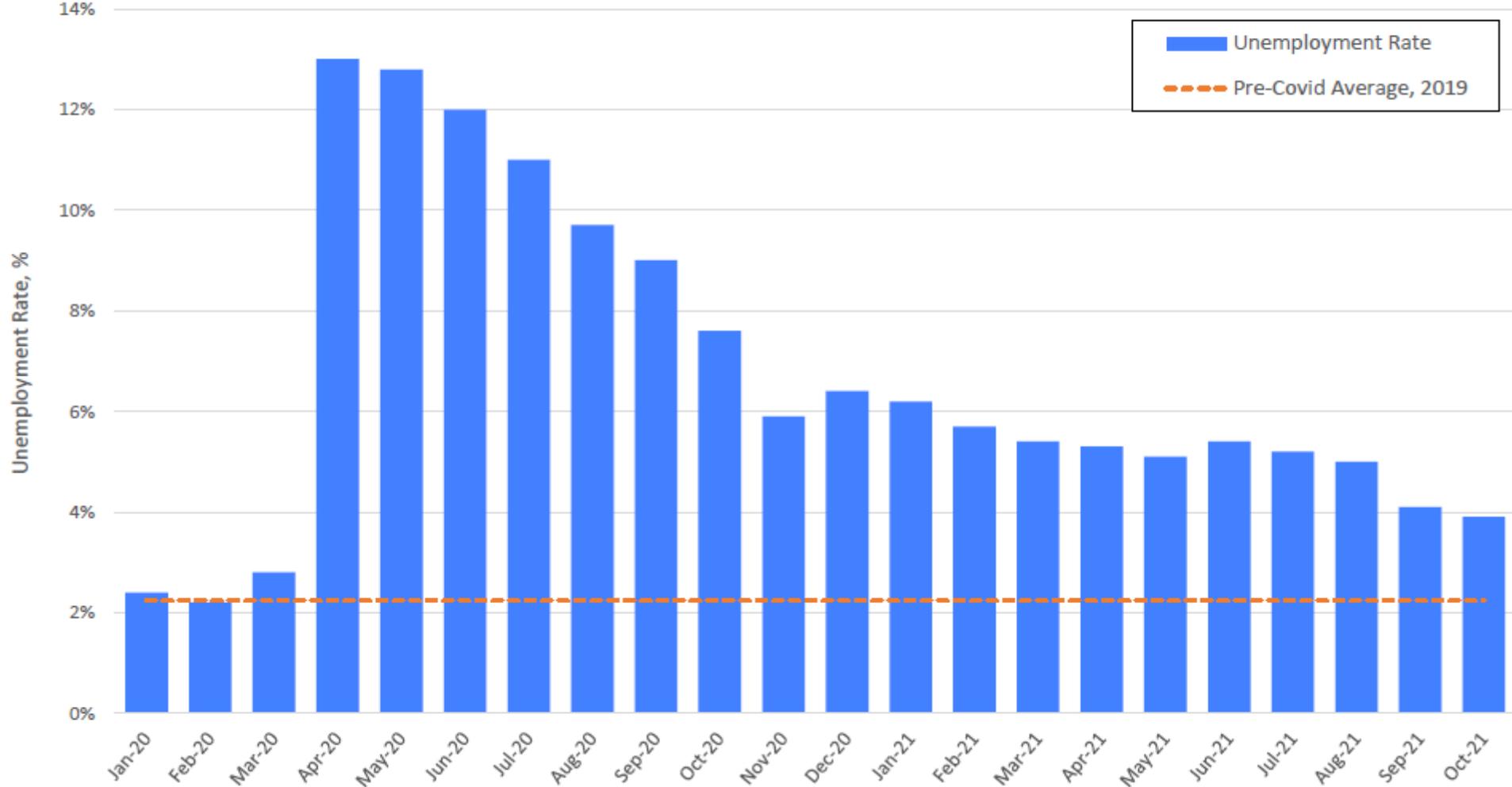
Weekly Office Attendance Across Selected Metros, Through November 10



Kastle Back to Work Barometer reflects unique authorized user entries in a market relative to its pre-COVID baseline, averaged weekly. The San Francisco Metro Area includes San Francisco, Alameda, Contra Costa, San Mateo, and Marin counties.

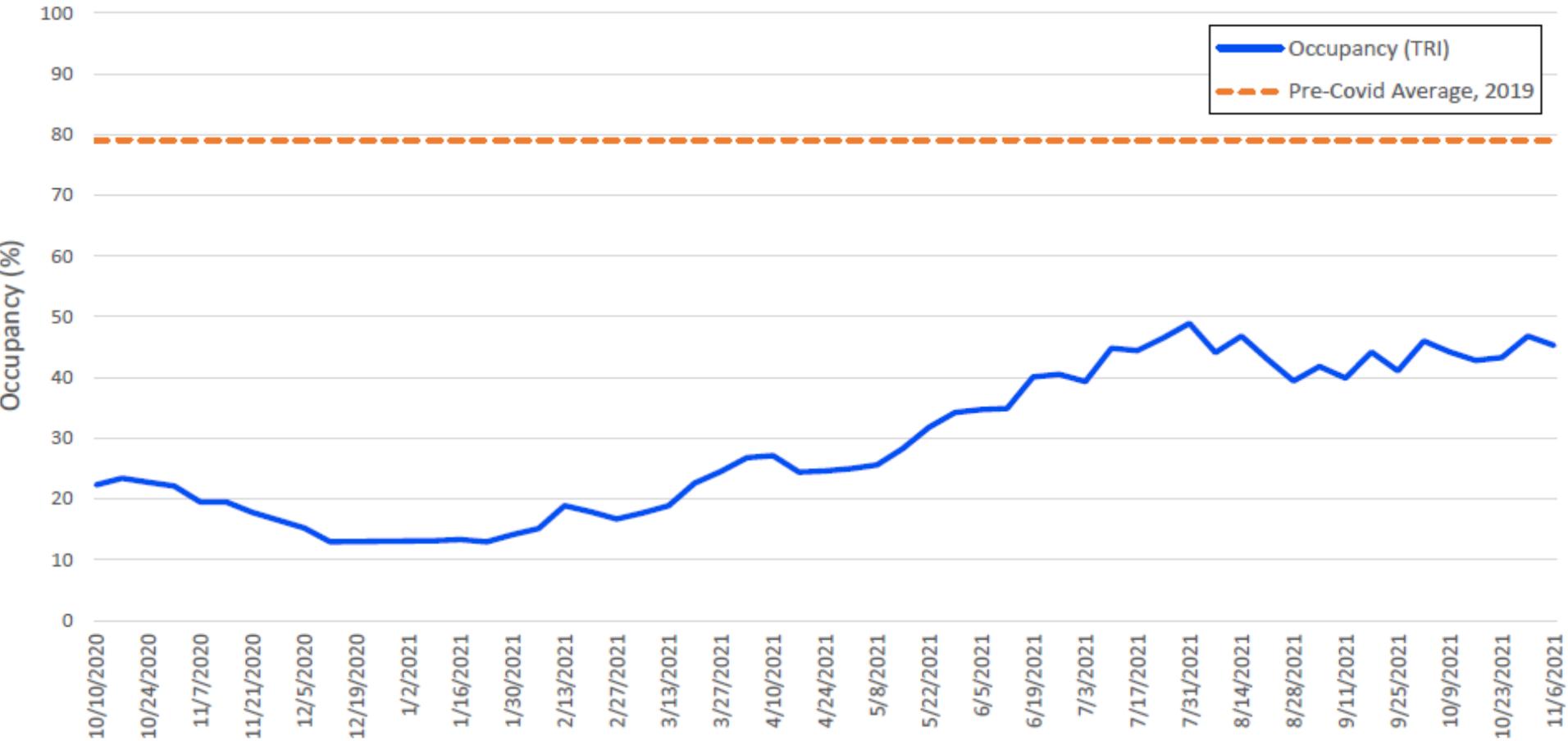
Source: Kastle Systems

Unemployment Rate, San Francisco, Through October



Source: California Employment Development Department (EDD)

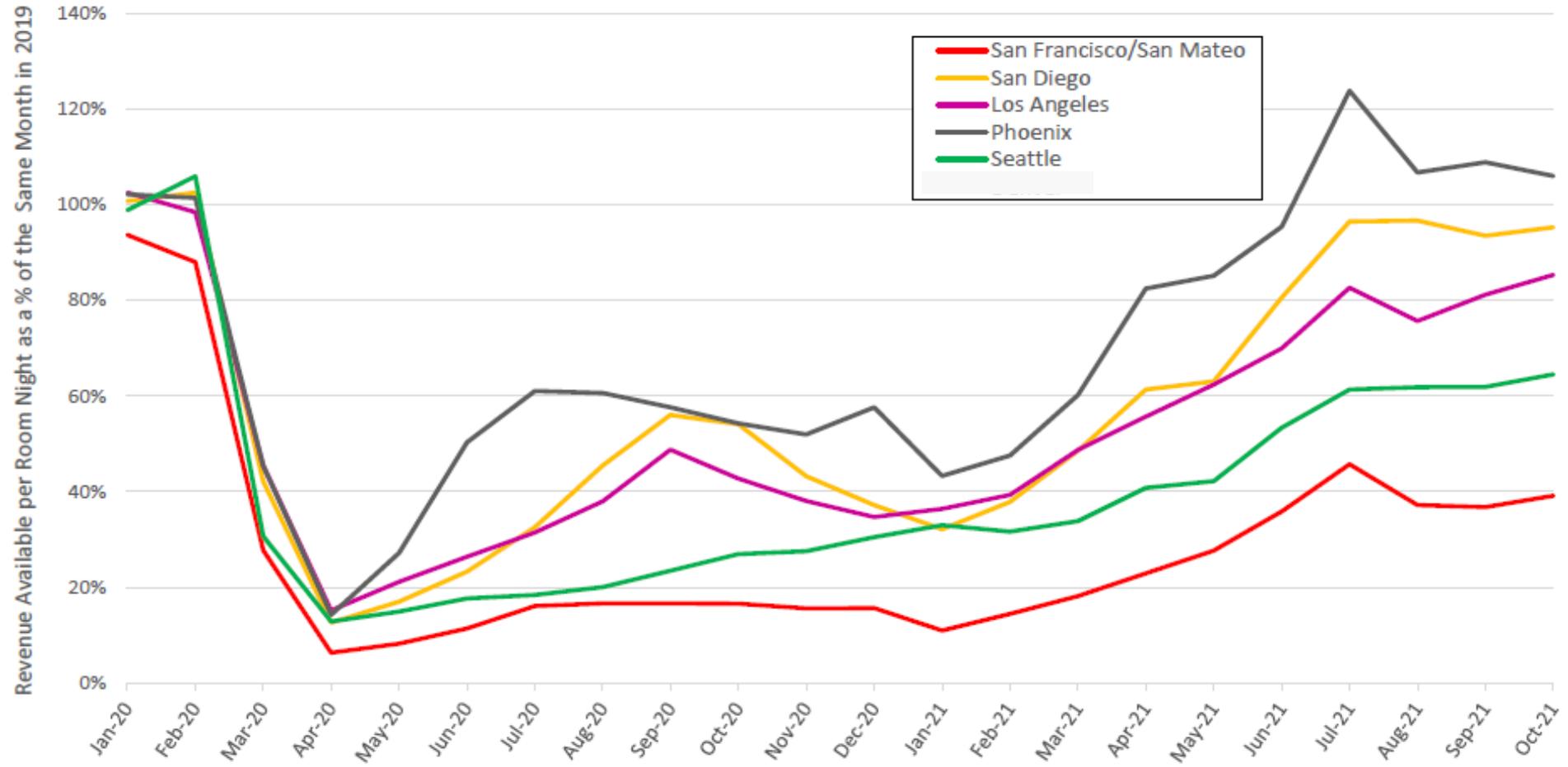
Hotel Occupancy, San Francisco, Through November 6



TRI (Total Room Inventory) takes in to account all the hotel rooms in the city, whether open or closed.

Source: STR

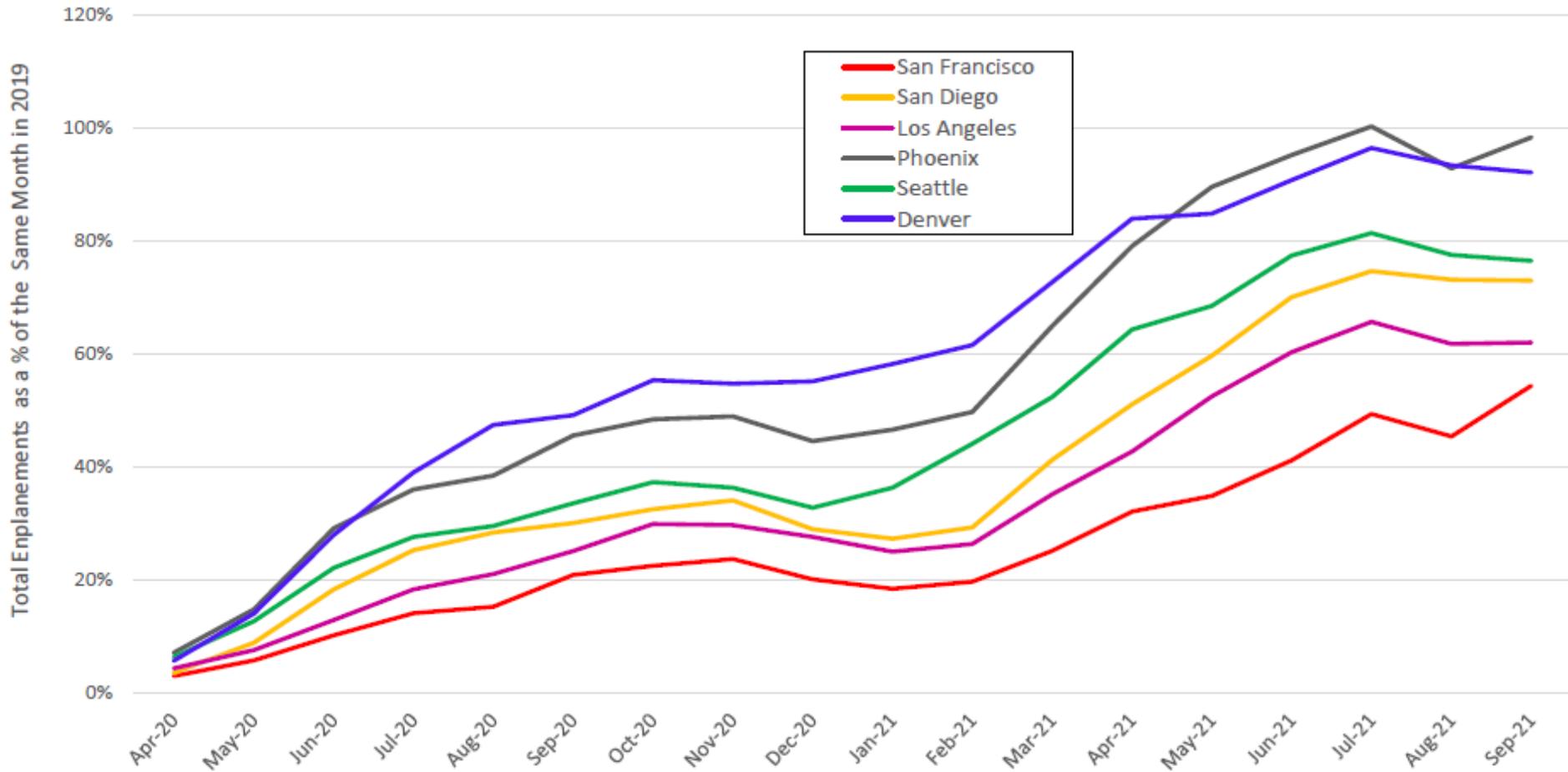
Monthly Hotel Revenue Available per Room Night, Selected Cities, Through October



TRI (Total Room Inventory) takes in to account all the hotel rooms in the city, whether open or closed.

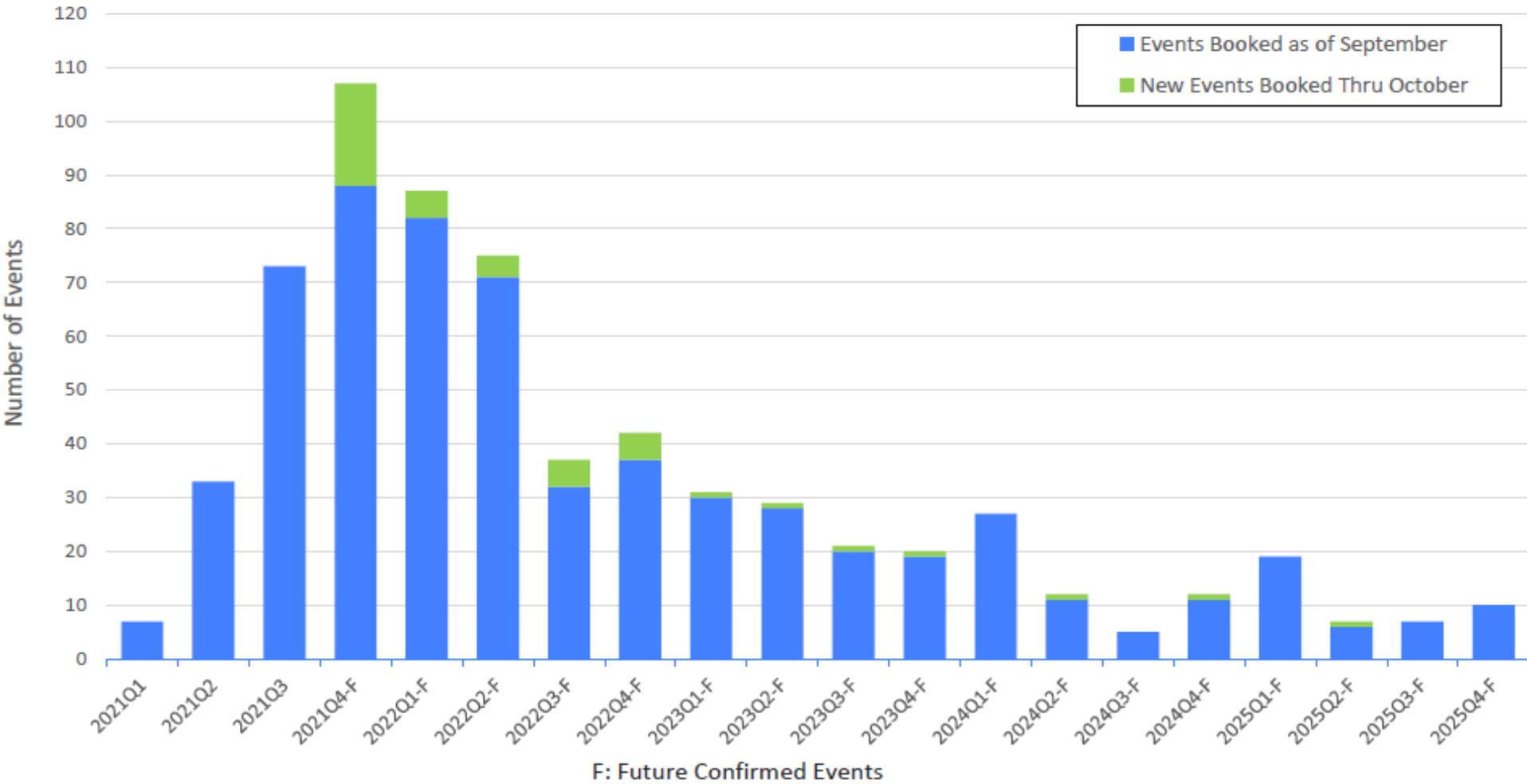
Source: STR

Total Enplanements (Domestic and International), Selected Airports, Through September



Source: SFO, SAN, LAX, PHX, SEA, DEN

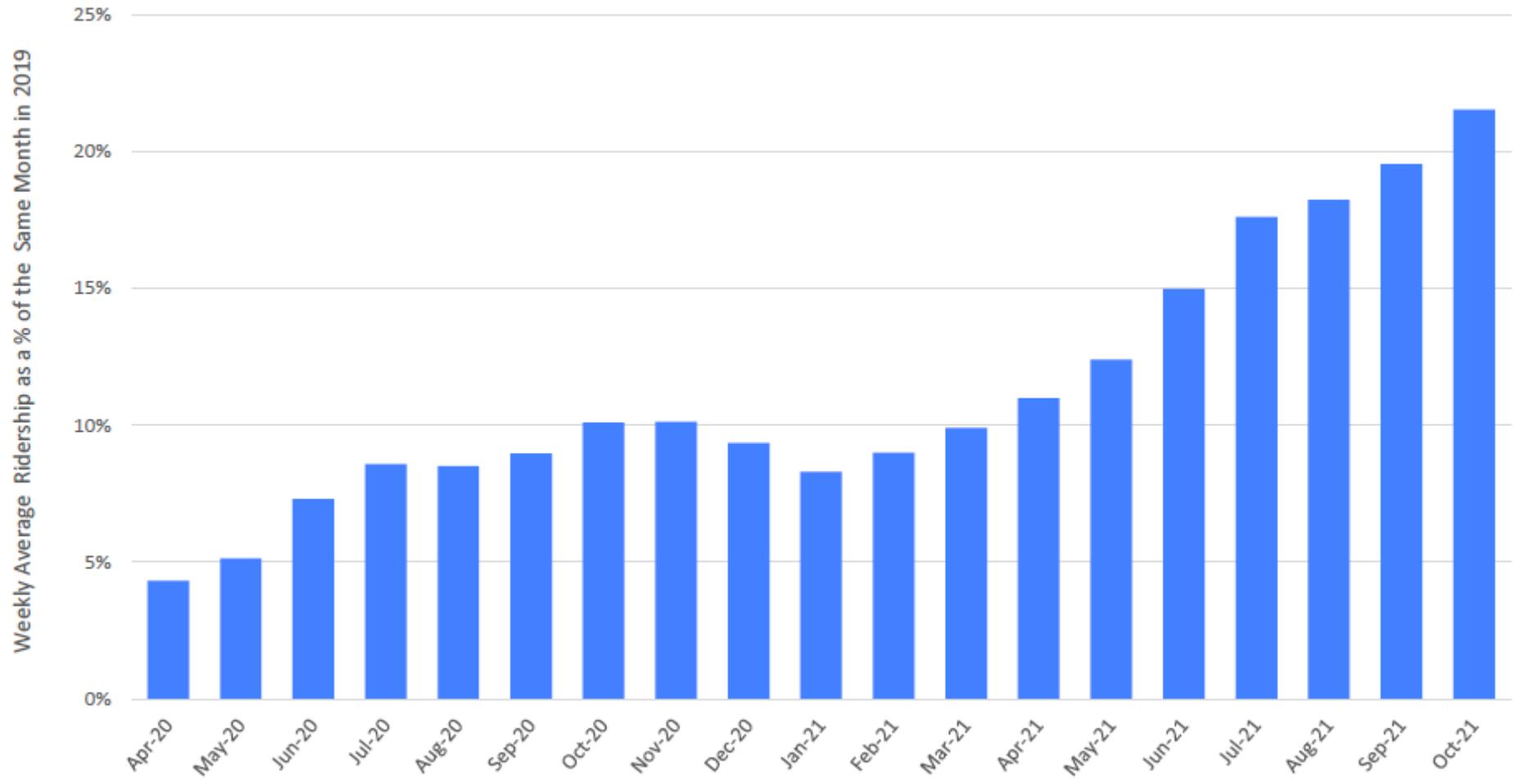
Convention Bookings in the City, Through SF Travel



The numbers include both Moscone events and Self-Contained events that were booked through SF Travel.

Source: SF Travel

BART Exits at Embarcadero, Montgomery, Powell and Civic Center Stations, Through October



Source: BART

Retail Leasing Update



Status of Available Spaces

- ❖ **Suite 232**

 - Marketing efforts continue

- ❖ **Suites 103, 117, 118, 135 and 141**

 - Prospect tours occurring

- ❖ **Center is 92% leased**

 - Less than 9,000 sf of available space

salesforce
transit
center

Tenant Improvements Update

TJPA
TRANSBAY JOINT POWERS AUTHORITY



Status of Construction Items

Kitchen Exhaust & Other Base Building Requirements

On course for completion by end of this calendar year, with control systems fully installed during Q1, 2022

On-going Tenant Improvements

- Venga Empanadas
- Per Diem
- Dim Baos
- Tycoon Kitchen
- Charley's Philly Steaks



Tycoon Kitchen Progressing Nicely

Remaining Tenant Space Key Dates

Q1 2022 Likely Openings

- Venga Empanadas – 691 sf
- Kaiser Permanente – 3,996 sf
- Charley's Philly Steaks – 971 sf
- Dim Baos – 1,950 sf & 742 sf
- Tycoon Kitchen – 687 sf

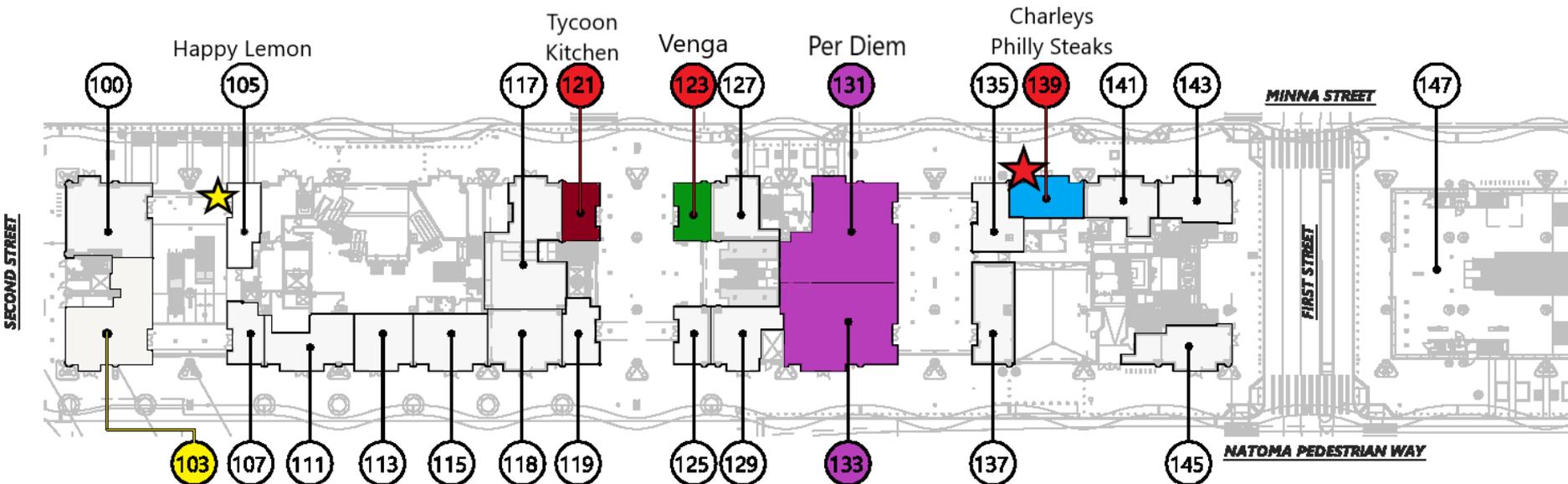
Q2 2022 Likely Openings

- Acquolina – 2,073 sf
- Per Diem – 3,256 sf
- Poke House – 1,075 sf

SALESFORCE TRANSIT CENTER GROUND FLOOR WEEK OF 11/1/21 - 11/5/21

ONSITE CONTRACTORS

- M.A. Steiner, Matrix, Expert Drywall
- NOVO, Russell H., DPW, McClure, Innovative Mech.
- HP Build, Russell H., West Coast Acoustical, Capitol Electric, RLH, RMI



salesforce
transit
center

Thank You

TJPA

TRANSBAY JOINT POWERS AUTHORITY

