



Transbay Transit Center

TJPA

SBE Program Update

Thursday, March 12, 2015





Transbay Transit Center

Update re: Transbay Initiative

1. SBE Program Overview
2. Transbay SBE Program – A National Model
3. Utilization Update



Transbay Transit Center

TRANSBAY TRANSIT CENTER

Small Business Enterprise Participation Program Overview

SAVE THESE DATES

Join us!



April 2, 2012, 3:00pm - 6:00pm, SBE/DBE Technical Assistance "Boot Camp"

Join us on Monday, April 2, 2012 from 3:00PM to 6:00PM at the MetroCenter for the SBE/DBE Technical Assistance "Boot Camp" for SBE/DBE contractor groups providing the contractual cost system and/or the Underground Grounding (UGG) trade packages that will be issued in April 2012 for the "Shuttle" located at 150 Beale Street (at Howard Street) in San Francisco.

The SBE/DBE technical assistance "Boot Camp" will provide SBE/DBE contractor groups with valuable information, instruction and training on the basic qualification requirements for these two upcoming contracting opportunities. Technical assistance personnel will be on hand to provide one-on-one personalized service and answers to your questions regarding the qualification requirements.

April 9, 2012 3:00pm - 6:00pm, Pre-Bid Conference for Geothermal Loop and Underground Grounding (UGG)

On Monday, April 9, 2012 from 3:00PM to 6:00PM you are invited to attend a Pre-Bid Conference for the Geothermal Loop System (UGG) and the Underground Grounding (UGG). This event will take place in Conference Room 1001 located at 150 Beale Street at Howard Street in San Francisco. All three Contractors will include the following:

- Project and Contract Opportunity Overview
- RFP Package Overview
- Networking with Potential Trade Contractors
- Technical Assistance and SBE/DBE Certification Information

Bid Documents Will Be Available Beginning April 2, 2012 at:
<http://transbaycenter.org/contracts> or <http://caltranscc.org>

Bid Documents To:
 Geothermal Loop Trade Package: Transbay@DOT.1@webcor-ohm.com
 Underground Grounding Trade Package: Transbay@DOT.2@webcor-ohm.com

U.S. Department of Transportation
Office of Small and Disadvantaged Business Utilization

**BONDING EDUCATION PROGRAM
SMALL BUSINESSES BUILDING BIG**

When: Workshop Start - April 18, 2012 at 4:00 PM to 7:00 PM
(April 18, 25, May 1, 8, 16, 23, 30; June 6)

Where: Metropolitan Transportation Commission
Joseph P. Bori MetroCenter
101 Eighth St
Oakland, CA 94607

Don't miss this opportunity to get the latest market information and advice your company needs to grow in this competitive industry!

Program Objectives:

The Bonding Education Program's goals are to educate small contractors about industry challenges and to assist participants in their efforts to obtain surety bonds, or increase their bonding capacity. The program offers unique workshops that apply to transportation-related businesses, but other small businesses will find it valuable as well. Participants will interact with service providers and bond producers, and learn how to conduct business with local, state and federal transportation agencies.

For more information and reservation, please contact:
 Scott Leslie, Project Director, US DOT SBTRC
 (916) 443-9957
sleslie@caltranscc.org

Presented by
 The Surety & Fidelity Association of America



Kwan We Ironworks Inc.

10044 Potrero Road
 Phone: 510-487-9628 Fax: 510-487-9698
 Email: kwanwe@kwanwe.com
 Address: 1200 Fremont Avenue, San Francisco, CA 94124
 3302 Harper Street, Newark, CA 94544
 Website: www.kwanwe.com

PROFILE
 Kwan We Ironworks Inc. has specialized in fabrication and installation of structural steel and miscellaneous steel for nineteen years. We are an MSE, DBE, SBE, SBA, LBE, and ASBC Fabricator and Erector certified firm, and have an excellent track record in providing on schedule service for all our clients.

SERVICES
 Structural steel
 Miscellaneous metal
 Stairs
 Stainless steel
 Metal jacking

BUSINESS INFO
 CA Contractor License #: 6433621
 Years in Business: 20 Years
 Total Employees: 70
 Ironworkers Local Union 377/278
 DBE: 0.66

CERTIFICATIONS, LICENSES & INSURANCE
 • SBE • LBE • DBE • LBI • M/WBE • SBA LBE
 • ASBC Certified Fabricator and Erector
 • IBC • ICC • CSI
 • Bid Bond • Performance Bond • Payment Bond • Workers Comp • General Liability • Automobile

PROJECTS
 CSDF Children North Beach Campus
 Heritage High School
 LBN, Building 33
 Mission Mill Renovation
 Neys Valley Library & Learning Resources Center
 OUSD - Downtown Educational Complex
 Saint Mary's Catholic School & Center
 Santa Rosa Junior College Culinary Arts Center
 USDC Parker "C" Residence
 Walnut Creek Library
 Washington Hospital

CLIENTS
 Bora Land Leasing, Inc.
 Brown Construction
 Webcor Builders
 Westfield LLC, Regional Construction Office
 Turner Construction
 Hennes Contractors, Inc.
 Brown Construction, Inc.
 DM Construction, Inc.
 West Bay Builders, Inc.
 Swannerton Builders





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SBE PROGRAM OVERVIEW

SBE PROGRAM CERTIFICATIONS



Disadvantaged Business
Enterprise



Small Business
Enterprise



Local Business
Enterprise



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SBE PROGRAM OVERVIEW

Going “Beyond Good Faith”

Expressions of Interest (EOI)

- Company/Contact Information
- Services
- NAICS/Work Codes
- Certifications
- Insurance/Bonding
- Project Profile
- References/Licenses

TRANSBAY TRANSIT CENTER
EXPRESSION OF INTEREST (EOI) FORM
TRADE PACKAGE TG06.0 BELOW GRADE
WEBCOR/OBAYASHI JOINT VENTURE

COMPANY INFORMATION

Company Name:

Address (city, state):

zip:

Phone:

Fax:

Website:

CONTACT INFORMATION

Name:

E-mail:

Total Employees:

Contractor License No.:

LIST OF SERVICES YOUR COMPANY PROVIDES

Services 1:

Services 2:

Services 3:



Transbay Transit Center

SBE PROGRAM OVERVIEW

Going “Beyond Good Faith”

Company Line Card

- Company/Contact Information
- Past Project
- Clients
- Certifications/Licenses
- Insurance/Bonding
- Project Profile
- References
- Specialized Construction Info

Kwan Wo Ironworks Inc.
Contact: Florence Kong
Phone: 510-487-9628 Fax: 510-487-9698
Email: florencek@kwanwo.com
Address: 1383 Armstrong Avenue, San Francisco, CA 94124
31628 Hayman Street, Hayward, CA 94544
Website: www.kwanwo.com

PROFILE
Kwan Wo Ironworks Inc. has specialized in fabrication and installation of structural steel and miscellaneous steel for nineteen years. We are an MBE, WBE, DBE, SBE, SBA-LBE, and AISC Fabricator and Erector certified firm, and have an excellent track record in providing on schedule service for all our clients.

SERVICES
Structural steel
Miscellaneous metals
Stairs
Stainless steel
Metal decking

BUSINESS INFO
CA Contractor license #: 643621
Years in Business: 20 Years
Total Employees: 70
Ironworkers Local Union 377/378
EMR: 0.86

CERTIFICATIONS, LICENSES & INSURANCE
■ SBE ■ UDBE ■ DBE ■ LBE ■ M/WBE ■ SBA-LBE
■ AISC Certified Fabricator and Erector
■ A ■ B ■ C23 ■ C51
■ Bid Bond ■ Performance Bond ■ Payment Bond ■ Workers Comp ■ General Liability ■ Automobile

PROJECTS
CCSF Chinatown North Beach Campus
Heritage High School
LBHL Building 33
Metreon Mall Renovation
Napa Valley Library & Learning Resources Center
OUSD - Downtown Educational Complex
Saint Mary's Catholic School & Center
Santa Rosa Junior College Culinary Arts Center
UCSC Porter 'A' Residence
Walnut Creek Library
Washington Hospital

CLIENTS
Bovis Lend Lease, Inc.
Lathrop Construction
Webcor Builders
Westfield LLC, Regional Construction Office
Edge Development Inc.
Turner Construction
Herrero Contractors, Inc.
Brown Construction, Inc.
DPR Construction, Inc.
West Bay Builders, Inc.
Swinerton Builders



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SBE PROGRAM OVERVIEW

Chambers of Commerce and Unions



Actively working with **72** Chamber of Commerce organizations throughout Bay Area



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SBE PROGRAM OVERVIEW

Specific Examples:

Women Construction Owners & Executives

Mentor/Protégé

San Francisco African American Chamber of Commerce

EOI Workshop and Line Cards

Asian American Contractors Association

Teaming Workshop

Golden Gate Business Association

Technical Assistance/Procurement Workshop



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Transbay Veterans Initiative Update





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SBE PROGRAM OVERVIEW

LGBT Business Outreach

- First in the nation
- 8 Outreach Partners
- Lt. Governor Gavin Newsom
- San Francisco Supervisor
- U.S. SBA Deputy Administrator Eugene Cornelius





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SBE PROGRAM OVERVIEW

LGBT Business Outreach - Outcomes

- First-Ever LGBT BE Appointed to City's LBE Advisory Council
- City of San Francisco now allows LGBT owned businesses to self-identify in the LBE Certification Program
- SFO \$4.3B Capital Program Now Includes Outreach to LGBT Businesses
- AB1678 – \$8.5B Public Utilities in CA





Transbay Transit Center

A NATIONAL MODEL

**President Barak Obama Cabinet Member
Maria Contreras-Sweet, Administrator
*United States Small Business Administration***





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A NATIONAL MODEL





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MEASURABLE SUCCESS

Detailed Monthly Progress Reports

Contract #	Name of Firm (Including Prime, s. s., and Joint ventures)	DBE/ SBE (Y/N)	Portion of Work (%)	Contract Amount (\$)	Amount of Change Orders to Date (\$)	Amount + Change Orders (D+E) (\$)	Current SBE Awarded Percentage	Current Awarded SBE Contract Amount	Amount Invoiced This Period (\$)	Invoiced Awaiting Payment (\$)	Amount Paid to Date (\$)	Total SBE Paid to Date	Percentage of SBE Paid to Date (Prime total Only)	Total Retention to Date (\$)	Total Billed to Date	Percent Complete to Date	Total SBE Billed to Date
	Webcor (Obayashi Joint	N	14.09%	\$18,135,785.62	#####	\$39,114,680.33	0.00%	\$0.00	\$884,419.24	\$1,359,592.09	\$25,085,086.74	\$0.00	0.00%	\$360,112.63	\$28,289,210.70	72.32%	\$0.00
	Transworld Construction, Inc.	Y	0.19%	\$488,540.00	\$29,435.90	\$517,975.90	100.00%	\$517,975.90	\$8,550.00	\$26,936.64	\$456,002.56	\$455,002.56		\$26,486.65	\$517,975.85	100.00%	\$517,975.8
19.1	Yum's Mechanical	Y	0.02%	\$52,000.00	\$0.00	\$52,000.00	100.00%	\$52,000.00	\$0.00	\$2,600.00	\$46,800.00	\$45,800.00		\$2,600.00	\$52,000.00	100.00%	\$52,000.00
19.1	Bannan Construction	Y	0.03%	\$88,000.00	\$0.00	\$88,000.00	100.00%	\$88,000.00	\$0.00	\$4,400.00	\$79,200.00	\$79,200.00		\$4,400.00	\$88,000.00	100.00%	\$88,000.00
19.1	Westech Roofing	Y	0.03%	\$11,757.00	\$0.00	\$11,757.00	100.00%	\$11,757.00	\$0.00	\$0.00	\$11,757.00	\$11,757.00		\$0.00	\$11,757.00	100.00%	\$11,757.00
19.1	European Paving Design	Y	0.01%	\$23,161.00	\$0.00	\$23,161.00	100.00%	\$23,161.00	\$0.00	\$1,158.06	\$20,862.90	\$20,862.90		\$1,158.06	\$23,161.01	100.00%	\$23,161.01
	TG19.1 Total		0.25%	\$663,478.00	\$29,435.90	\$692,913.90	100.00%	\$692,913.90	\$8,550.00	\$35,095.70	\$614,622.46	\$614,622.46	100.00%	\$34,645.70	\$692,913.86	100.00%	\$692,913.86
	Albe Construction Services - VEN	Y	0.01%	\$25,000.00	\$0.00	\$25,000.00	100.00%	\$25,000.00	\$0.00	\$0.00	\$17,462.00	\$17,462.00		\$0.00	\$17,462.00	69.85%	\$17,462.00
03	ABSL Construction - VEN	N	0.00%	\$5,500.00	\$0.00	\$5,500.00	100.00%	\$5,500.00	\$0.00	\$0.00	\$5,500.00	\$5,500.00		\$0.00	\$5,500.00	100.00%	\$5,500.00
03	Adams Security Consultants Inc - VEN	Y	0.01%	\$29,074.00	\$0.00	\$29,074.00	100.00%	\$29,074.00	\$0.00	\$0.00	\$224,647.55	\$224,647.55		\$0.00	\$224,647.55	71.34%	\$224,647.5
03	Analysts & Solutions Consultants - SUB	Y	0.11%	\$74,891.40	\$0.00	\$74,891.40	100.00%	\$74,891.40	\$0.00	\$0.00	\$74,726.38	\$74,726.38		\$0.00	\$74,726.38	97.07%	\$74,726.38
03	Anderson Drilling - SUB	Y	0.57%	\$196,063.60	\$0.00	\$196,063.60	100.00%	\$196,063.60	\$0.00	\$0.00	\$175,854.48	\$175,854.48		\$0.00	\$175,854.48	89.70%	\$175,854.48
03	Anderson Drilling - SUB	Y	0.57%	\$196,063.60	\$0.00	\$196,063.60	100.00%	\$196,063.60	\$0.00	\$0.00	\$175,854.48	\$175,854.48		\$0.00	\$175,854.48	89.70%	\$175,854.48
03	Anderson Drilling - SUB	Y	0.57%	\$196,063.60	\$0.00	\$196,063.60	100.00%	\$196,063.60	\$0.00	\$0.00	\$175,854.48	\$175,854.48		\$0.00	\$175,854.48	89.70%	\$175,854.48
03	Art's Concrete Service, Inc. - SUB	N	0.07%	\$1,260.00	\$0.00	\$1,260.00	100.00%	\$1,260.00	\$0.00	\$0.00	\$1,260.00	\$1,260.00		\$0.00	\$1,260.00	100.00%	\$1,260.00
03	Associated Concrete Pumping - VEN	Y	0.03%	\$246,612.00	\$0.00	\$246,612.00	100.00%	\$246,612.00	\$0.00	\$0.00	\$10,000.00	\$10,000.00		\$0.00	\$10,000.00	83.30%	\$10,000.00
03	Bass Electric - SUB	Y	0.03%	\$14,506,890.00	\$14,524,242.02	\$39,031,053.02	100.00%	\$39,031,053.02	\$0.00	\$0.00	\$10,000.00	\$10,000.00		\$0.00	\$10,000.00	98.84%	\$10,000.00
03	Berco, Inc. - SUB	Y	14.06%	\$10,000.00	\$0.00	\$10,000.00	100.00%	\$10,000.00	\$0.00	\$0.00	\$15,000.00	\$15,000.00		\$0.00	\$15,000.00	100.00%	\$15,000.00
03	Business Development, Inc. - SUB	Y	0.00%	\$25,000.00	\$0.00	\$25,000.00	100.00%	\$25,000.00	\$0.00	\$0.00	\$25,000.00	\$25,000.00		\$0.00	\$25,000.00	100.00%	\$25,000.00
03	Cable Movers, Inc. - VENDOR	Y	0.01%	\$25,000.00	\$0.00	\$25,000.00	100.00%	\$25,000.00	\$0.00	\$0.00	\$25,000.00	\$25,000.00		\$0.00	\$25,000.00	100.00%	\$25,000.00
03	Callego Protective Services, Inc. - VEN	Y	0.07%	\$85,993.00	\$0.00	\$85,993.00	100.00%	\$85,993.00	\$0.00	\$0.00	\$82,859.46	\$82,859.46		\$0.00	\$82,859.46	96.39%	\$82,859.46



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MEASURABLE SUCCESS

Construction Utilization Goal:
17%

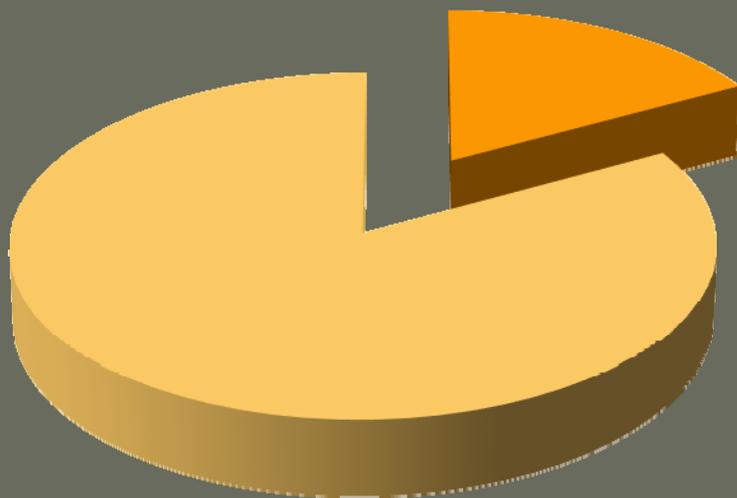




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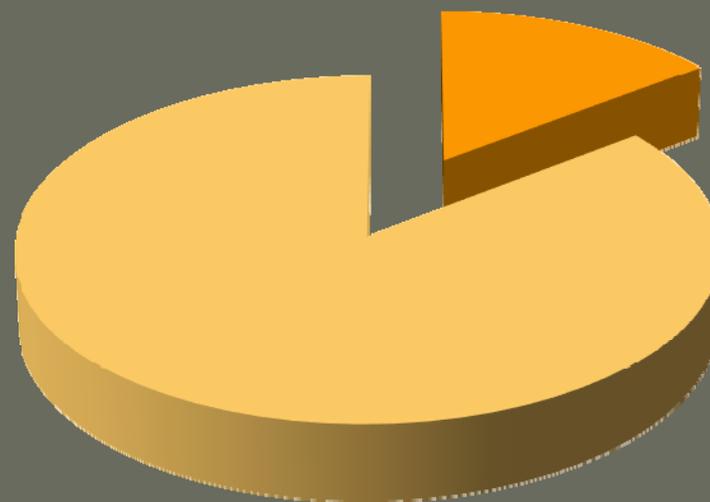
TRANSBAY SBE-BY THE NUMBERS

258,427,637



■ DBE-SBE Awards ■ Total

161,781,602

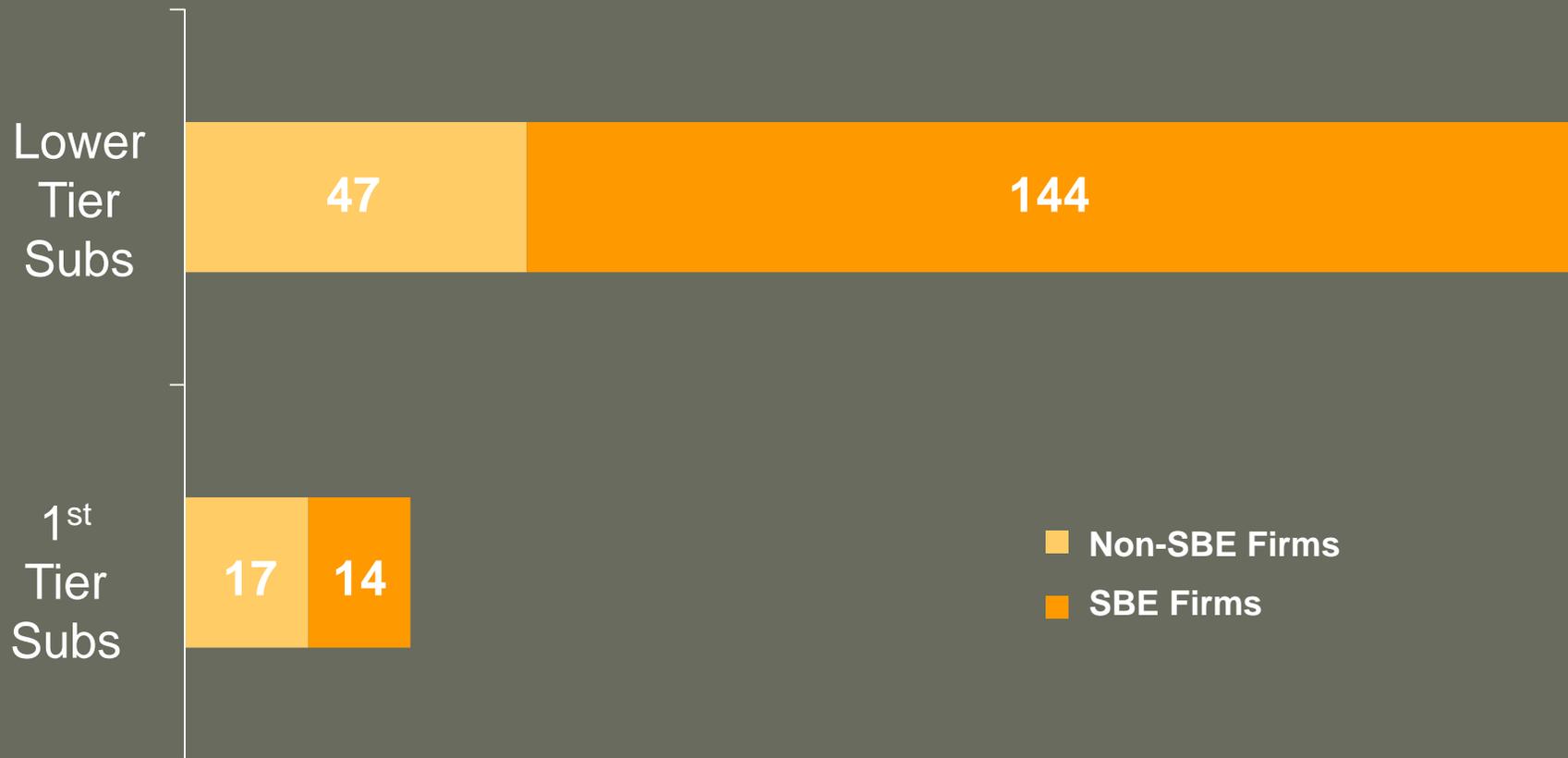


■ DBE-SBE Payments ■ Total



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SBE Contractors-Construction



■ Non-SBE Firms

■ SBE Firms



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SBE Program Update

Thank You!

