



Transbay Transit Center

# TRANSBAY TRANSIT CENTER

## CM/GC

## Small Business Enterprise Participation Program Overview





Transbay Transit Center

# CM/GC SBE PROGRAM OVERVIEW

## Certification & Certifying Agencies



**DBE**



**SBE**



**LBE**



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# CM/GC SBE PROGRAM OVERVIEW

## Outreach and Education

### Pre-Proposal Conferences/Teaming Workshops

- Relevant Data
- Teaming Strategies for meeting/exceeding participation goals
- Relationship Development





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# CM/GC SBE PROGRAM OVERVIEW

## Going “Beyond Good Faith”

### Expressions of Interest (EOI)

- Company/Contact Information
- Services
- NAICS/Work Codes
- Certifications
- Insurance/Bonding
- Project Profile
- References/Licenses

TRANSBAY TRANSIT CENTER  
EXPRESSION OF INTEREST (EOI) FORM  
TRADE PACKAGE TG06.0 BELOW GRADE  
WEBCOR/OBAYASHI JOINT VENTURE

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**COMPANY INFORMATION**

Company Name:

Address (city, state):

zip:

Phone:

Fax:

Website:

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**CONTACT INFORMATION**

Name:

E-mail:

Total Employees:

Contractor License No.:

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**LIST OF SERVICES YOUR COMPANY PROVIDES**

Services 1:

Services 2:

Services 3:



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# CM/GB SBE PROGRAM OVERVIEW

## Going “Beyond Good Faith”

### Company Line Card

- Company/Contact Information
- Past Project
- Clients
- Certifications/Licenses
- Insurance/Bonding
- Project Profile
- References
- Specialized Construction Info

**Kwan Wo Ironworks Inc.**

Contact: Florence Kong  
Phone: 510-487-9628 Fax: 510-487-9698  
Email: florencek@kwanwo.com  
Address: 1383 Armstrong Avenue, San Francisco, CA 94124  
31628 Hayman Street, Hayward, CA 94544  
Website: www.kwanwo.com

**PROFILE**  
Kwan Wo Ironworks Inc. has specialized in fabrication and installation of structural steel and miscellaneous steel for nineteen years. We are an MBE, WBE, DBE, SBE, SBA-LBE, and AISC Fabricator and Erector certified firm, and have an excellent track record in providing on schedule service for all our clients.

**SERVICES**  
Structural steel  
Miscellaneous metals  
Stairs  
Stainless steel  
Metal decking

**BUSINESS INFO**  
CA Contractor license #: 643621  
Years in Business: 20 Years  
Total Employees: 70  
Ironworkers Local Union 377/378  
EMR: 0.86

**CERTIFICATIONS, LICENSES & INSURANCE**  
■ SBE ■ UDBE ■ DBE ■ LBE ■ M/WBE ■ SBA-LBE  
■ AISC Certified Fabricator and Erector  
■ A ■ B ■ C23 ■ C51  
■ Bid Bond ■ Performance Bond ■ Payment Bond ■ Workers Comp ■ General Liability ■ Automobile

**PROJECTS**  
CDSF Chinatown North Beach Campus  
Heritage High School  
LBNL Building 33  
Metreon Mall Renovation  
Napa Valley Library & Learning Resources Center  
DUSD - Downtown Educational Complex  
Saint Mary's Catholic School & Center  
Santa Rosa Junior College Culinary Arts Center  
UCSC Porter 'A' Residence  
Walnut Creek Library  
Washington Hospital

**CLIENTS**  
Bovis Lend Lease, Inc.  
Lathrop Construction  
Webcor Builders  
Westfield LLC, Regional Construction Office  
Edge Development Inc.  
Turner Construction  
Herrero Contractors, Inc.  
Brown Construction, Inc.  
DPR Construction, Inc.  
West Bay Builders, Inc.  
Swinerton Builders



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# CM/GC SBE PROGRAM OVERVIEW

## Technical Assistance

### Removing Barriers To Participation

- Pre-Qualifications “Boot Camps”
- Bonding Education Workshops
- Mentor/Protégé Program
- One-On-One Assistance
- Access to Capital “Connections”
- Insurance Compliance
- Reporting/Documentation
- SBE/DBE/LBE Certification
- Communication/Marketing

**Join us!**

**April 2, 2012, 3:00pm - 6:00pm, SBE/DBE Technical Assistance "Boot Camp"**

Join us on Monday, April 2, 2012 from 3:00PM to 6:00PM as Webcor/Obayashi hosts an SBE/DBE Technical Assistance "Boot Camp" for SBE/DBE contractor primes pursuing the Geothermal Loop System and/or the Underground Grounding RFQ/IFB trade packages that will be issued on April 3rd for the Transbay Transit Center. The Boot Camp will be held in Conference Room "Charlie" located at 175 Beale Street (at Howard Street) in San Francisco.

This SBE/DBE technical assistance "Boot Camp" will provide SBE/DBE contractor primes with valuable information, instruction and training on the basic qualification requirements for these two upcoming contracting opportunities. Webcor/Obayashi personnel will be on hand to provide one-on-one personalized service and answers to your questions regarding the qualification requirements.

**April 9, 2012 3:00pm - 6:00pm, Pre-Bid Conference for Geothermal Loop and Underground Grounding RFQ/IFB**

On Monday, April 9, 2012 from 3:00PM to 6:00PM you are invited to attend a Pre-Bid Conference for the Geothermal Loop System RFQ/IFB and the Underground Grounding RFQ/IFB. This event will take place in Conference Room "Charlie" located at 175 Beale Street at Howard Street in San Francisco. All firms interested in bidding these two trade packages should attend. This Pre-Bid Conference will include the following:

- Project and Contract Opportunity Overview
- RFQ Package Overview
- Networking with Potential Prime Contractors
- Technical Assistance and SBE/DBE Certification Information

**Bid Documents Will Be Available Beginning April 3, 2012 at:**  
<http://transbaycenter.org/you-doing-business-with-the-cta-current-contract-opportunities>

**Email Questions to:**  
Geothermal Loop Trade Package: [TransbayBidding\\_TG06.1@webcor-obayashi.com](mailto:TransbayBidding_TG06.1@webcor-obayashi.com)  
Underground Grounding Trade Package: [TransbayBidding\\_TG06.2@webcor-obayashi.com](mailto:TransbayBidding_TG06.2@webcor-obayashi.com)

U.S. Department of Transportation  
Office of Small and Disadvantaged Business Utilization

**ACTION PROGRAM**  
**ES BUILDING BIG**

012 at 4:00 PM to 7:00 PM  
30, June 6)

Commission

to get the latest market leads to grow in this competitive industry!

's goals are to educate small es and to assist participants in s, or increase their bonding ca- workshops that apply to trans- other small businesses will find l interact with service providers how to conduct business with ion agencies.

reservation, please contact:  
ector, US DOT SBTRC  
3-6957  
siancc.org

ed by

Southwest Region Field Office  
Small Business Development  
Resource Center

**DOT** **63986**



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# CM/GC SBE PROGRAM OVERVIEW

## Chambers of Commerce



Actively working with **72** Chamber of Commerce organizations throughout Bay Area



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# CM/GC SBE PROGRAM OVERVIEW

## Specific Examples:

**Women Construction Owners & Executives**

*Mentor/Protégé*

**San Francisco African American Chamber of Commerce**

*EOI Workshop and Line Cards*

**Asian American Contractors Association**

*Teaming Workshop*

**Golden Gate Business Association**

*Procurement Workshop*



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# CM/GC SBE PROGRAM OVERVIEW

## **Specific Examples (continued):**

**DVBE Alliance/DVBE Elite**

*Statewide/Bay Area Chapters*

**Veteran Workforce Development Working Group**

**Measurement of Success**

*Anvil Builders - \$9.5 Million Personnel/Materials  
Hoist Contract*



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# CM/GC SBE PROGRAM OVERVIEW

## Detailed Monthly Progress Reports

Agency	Name of Firm (Including Prime, s. s., and Joint Ventures)	OBE/SBE (Y/N)	Position of Work (%)	Contract Amount (\$)	Amount of Change Orders to Date (\$)	16.2.1.1 Amount + Change Orders (D+E) (\$)	Current SBE Awarded Percentage	Current Awarded SBE Contract Amount	Amount Invoiced This Period (\$)	Invoiced Awaiting Payment (\$)	Amount Paid to Date (\$)	Total SBE Paid to Date	Percentage of SBE Paid to Date (Prime total Only)	Total Retention to Date* (\$)	Total Billed to Date	Percent Complete to Date	Total SBE Billed to Date
	<b>Webcor/UBayashi Joint</b>	N	14.03%	\$18,135,785.62	#####	\$39,114,680.33	0.00%	\$0.00	\$884,419.24	\$1,359,592.09	\$25,085,086.74	\$0.00	0.00%	\$360,112.63	\$28,289,210.70	72.32%	\$0.00
19.1	Transworld Construction, Inc.	Y	0.13%	\$488,540.00	\$23,435.90	\$517,575.90	100.00%	\$517,575.90	\$8,550.00	\$26,536.64	\$456,002.56	\$456,002.56		\$25,406.65	\$517,975.65	100.00%	\$517,975.65
19.1	Yumi's Mechanical	Y	0.02%	\$52,000.00	\$0.00	\$52,000.00	100.00%	\$52,000.00	\$0.00	\$2,600.00	\$46,800.00	\$46,800.00		\$4,400.00	\$52,000.00	100.00%	\$52,000.00
19.1	Bannon Construction	Y	0.03%	\$88,000.00	\$0.00	\$88,000.00	100.00%	\$88,000.00	\$0.00	\$4,400.00	\$79,200.00	\$79,200.00		\$88,000.00	\$88,000.00	100.00%	\$88,000.00
19.1	Westech Roofing	Y	0.00%	\$11,757.00	\$0.00	\$11,757.00	100.00%	\$11,757.00	\$0.00	\$0.00	\$11,757.00	\$11,757.00		\$0.00	\$11,757.00	100.00%	\$11,757.00
19.1	European Paving Design	Y	0.01%	\$23,181.00	\$0.00	\$23,181.00	100.00%	\$23,181.00	\$0.00	\$1,159.06	\$20,862.90	\$20,862.90		\$1,159.05	\$23,181.01	100.00%	\$23,181.01
	<b>TG19.1 Total</b>		<b>0.25%</b>	<b>\$663,478.00</b>	<b>\$29,435.90</b>	<b>\$692,913.90</b>	<b>100.00%</b>	<b>\$692,913.90</b>	<b>\$8,550.00</b>	<b>\$35,095.70</b>	<b>\$614,622.46</b>	<b>\$614,622.46</b>	<b>100.00%</b>	<b>\$34,645.70</b>	<b>\$692,913.86</b>	<b>100.00%</b>	<b>\$692,913.86</b>
03	Abe Construction Services-VEN	Y	0.01%	\$25,000.00	\$0.00	\$25,000.00	100.00%	\$25,000.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$25,000.00	100.00%	\$25,000.00
03	ABSL Construction - VEN	N	0.00%	\$6,500.00	\$0.00	\$6,500.00	100.00%	\$6,500.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$6,500.00	100.00%	\$6,500.00
03	Adams Security Consultants-Inv-VEN	Y	0.01%	\$29,074.00	\$0.00	\$29,074.00	100.00%	\$29,074.00	\$0.00	\$0.00	\$29,074.00	\$29,074.00		\$0.00	\$29,074.00	100.00%	\$29,074.00
03	Analyst & Solutions Consultants-SUB	Y	0.11%	\$34,891.40	\$0.00	\$34,891.40	100.00%	\$34,891.40	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$34,891.40	100.00%	\$34,891.40
03	Anderson Drilling - SUB	Y	0.57%	\$159,063.60	\$0.00	\$159,063.60	100.00%	\$159,063.60	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$159,063.60	100.00%	\$159,063.60
03	Anderson Drilling - SUB	Y	0.07%	\$1,260.00	\$0.00	\$1,260.00	100.00%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$1,260.00	100.00%	\$1,260.00
03	Mizz's Concrete Service, Inc.-SUB/VE	N	0.07%	\$1,260.00	\$0.00	\$1,260.00	100.00%	\$1,260.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$1,260.00	100.00%	\$1,260.00
03	Associated Concrete Pumping - VE	Y	0.00%	\$246,612.00	\$0.00	\$246,612.00	100.00%	\$246,612.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$246,612.00	100.00%	\$246,612.00
03	East Electric - SUB	Y	0.03%	\$12,000.00	\$0.00	\$12,000.00	100.00%	\$12,000.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$12,000.00	100.00%	\$12,000.00
03	East Electric - SUB	Y	14.06%	\$14,524,247.02	\$14,524,247.02	\$39,031,053.02	100.00%	\$39,031,053.02	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$39,031,053.02	100.00%	\$39,031,053.02
03	Bechtel, Inc. - SUB	Y	0.00%	\$10,000.00	\$0.00	\$10,000.00	60.00%	\$6,000.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$10,000.00	83.30%	\$6,000.00
03	Bushtest Development, Inc. - SUB	Y	0.00%	\$25,000.00	\$0.00	\$25,000.00	100.00%	\$25,000.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$25,000.00	100.00%	\$25,000.00
03	Cable Moore, Inc. - VENDOR	Y	0.00%	\$185,000.00	\$0.00	\$185,000.00	100.00%	\$185,000.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$185,000.00	100.00%	\$185,000.00
03	CalBag Protective Services, Inc. - VE	Y	0.07%	\$182,859.46	\$0.00	\$182,859.46	100.00%	\$182,859.46	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$182,859.46	100.00%	\$182,859.46



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# CM/GC SBE PROGRAM OVERVIEW

112 SBE Currently On Project

Project Goal: 17%

