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City/MTC Financing April 12, 2016

Transbay Transit Center





Phase 1 Budget/ Financing Overview

- Interim financing required to augment Phase 1 budget to level recommended by Metropolitan Transportation Commission (MTC)
- To be provided by Wells Fargo (up to \$160 million) and MTC (up to \$100 million)
- Secured by City's credit, at very low cost of funds
- TJPA will only draw on financing as needed
- City and MTC committee to approve expenditures from financing
- On-going debt service paid with incoming net tax increment; debt paid down with CFD proceeds as received; long-term tax increment financing to retire debt when tax increment stream is mature (6-10 years)



Short-Term Need (\$millions)

| Plus Fees/Expenses/Reserve for Market Uncertainty Maximum Interim Financing | (12.5) (260.0) |
|--|----------------------------|
| Total Interim Financing Required | (247.5) |
| Plus: CFD Special Tax Proceeds | (47.5) |
| Net Shortfall | (200.0) |
| Approved Parcel F Transaction Consideration | 160.0 |
| Total Shortfall | (360.0) |
| MTC Recommended Budget (2015) | 2,259.4 |
| TJPA Approved Budget (2013) | 1,899.4 |
| | |

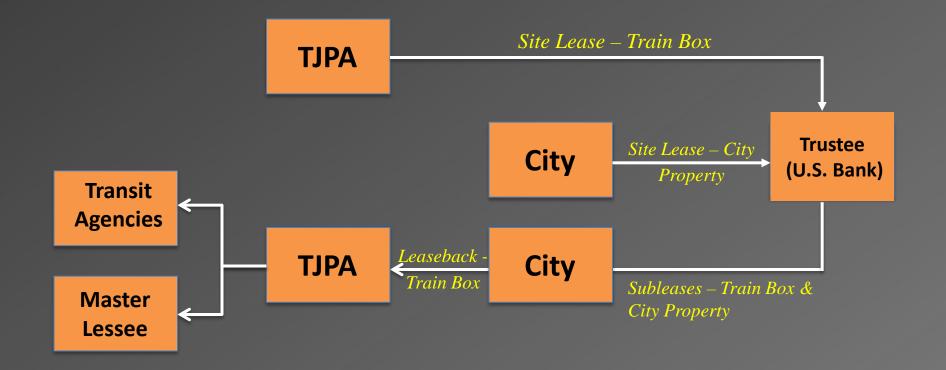


Interim Financing Procurement

- City issued Requests for Information from banks for interim financing in January
- Seven proposals received from banks/investment banks
- City selected Wells Fargo Bank for negotiations
- City also negotiated with MTC to purchase portion of the interim financing
- Short-term variable rate certificates to be issued by the City, privately placed with Wells Fargo and sold to MTC



Interim Financing Structure





Interim Financing Security

- On parity with TIFIA loan, including pledge of net tax increment
- During term of financing, net tax increment pays ongoing interest costs (through lease payments)
- After Phase 1 completion, CFD proceeds used to pay down outstanding debt, reducing ultimate amount of long-term takeout
- If net tax increment and/or CFD proceeds insufficient, City general fund steps in





| | Wells Fargo | MTC |
|------------|----------------------------------|--------------------------|
| Taxable | 1-month LIBOR + 0.56% | 1-month LIBOR + 0.61% |
| Tax Exempt | 70% of 1-month LIBOR + 0.375% | n/a |

1-month LIBOR = 0.435% (as of April 8, 2016)



Interim Financing Sources and Uses

| Sources of Funds | |
|--------------------------------------|--------------------|
| Certificate Par Amount (Wells Fargo) | \$158,157,549 |
| Certificate Par Amount (MTC) | \$100,000,000 |
| Reserve for Market Uncertainty* | <u>\$1,842,451</u> |
| Total Sources: | \$260,000,000 |
| Uses of Funds | |
| Project Fund | \$247,500,000 |
| Costs of Issuance | \$800,000 |
| Fees and Expenses | \$9,857,549 |
| Reserve for Market Uncertainty* | <u>\$1,842,451</u> |
| Total Uses: | \$260,000,000 |

*Estimates only; indicative costs and estimates as of March 2016; actual costs dependent on market and finalized at financial close

Transbay Transit Center

Remaining Actions to Close

• **TJPA Board Approval**

- Resolution
- Form of Site Lease TJPA Property and form of Leaseback Lease
- Cost Oversight Agreement
- Potential TIFIA Loan Amendment

City Board of Supervisors Approval

- Introduced April 12
- Budget & Finance Committee April 20
- Heard at full Board April 26

• MTC Approval

- Bay Area Toll Authority Oversight Committee April 13
- Heard at full Authority Board April 27
- 60-day passive validation period following City approval
- Financial close approximately June 30



Questions?